

This kind of exercise may be new to you. Just do your best with the information you have now. The important thing is to just get started.

Instructions: Put a number from 1 to 10 in the Score Box to indicate where you are now for that question. 1 being lowest and 10 being highest

	Rating	What you want in 1 year
1. Meeting new people (1-10) How satisfied are you with your ability to meet people and start a conversation about what you do and give them your business card?	<input style="width: 100%; height: 100%;" type="text"/>	<input style="width: 100%; height: 100%;" type="text"/>
2. Asking for referrals (1-10) How satisfied are you in your ability to ask your clients for referrals?	<input style="width: 100%; height: 100%;" type="text"/>	<input style="width: 100%; height: 100%;" type="text"/>
3. Dealing with difficult clients (1-10) How confident are you in your ability to handle a difficult client?	<input style="width: 100%; height: 100%;" type="text"/>	<input style="width: 100%; height: 100%;" type="text"/>

Technical Self-Evaluation

3. Haircutting skills (1-10) How confident are you in your ability to be able to do a haircut from any picture that a client brings in to you ? (1 meaning that you have no idea to how to create the haircut to 10- you can easily break down the haircut from the photo and recreate the look and tailor it to your client's face shape.)	<input style="width: 100%; height: 100%;" type="text"/>	<input style="width: 100%; height: 100%;" type="text"/>
4. Highlighting skills(1-10) How confident are you in your ability to highlight? (take into account foil or paper bleeds, overprocessing, formulation, placement, etc.)	<input style="width: 100%; height: 100%;" type="text"/>	<input style="width: 100%; height: 100%;" type="text"/>
4. Color Formulation(1-10) How confident are you in your ability to formulate color?	<input style="width: 100%; height: 100%;" type="text"/>	<input style="width: 100%; height: 100%;" type="text"/>
5. Color Correction (1-10) 10 being you can handle any color challenge that comes your way.	<input style="width: 100%; height: 100%;" type="text"/>	<input style="width: 100%; height: 100%;" type="text"/>
6. Multi-dimensional color (1-10) 10 being you are an expert at creating avant-garde looks with several different colors.	<input style="width: 100%; height: 100%;" type="text"/>	<input style="width: 100%; height: 100%;" type="text"/>
6. Hair Extensions(1-10) 1 being you do not offer this service to 10 you are an expert in several different methods.	<input style="width: 100%; height: 100%;" type="text"/>	<input style="width: 100%; height: 100%;" type="text"/>

Scoring Chart

- 80-90 points - Bravo! You are an accomplished, talented hairdresser
- 60-79 - You are well rounded and can build a clientele with finesse
- 40-59 - You may be struggling to get new clients and keep the ones you have
- 0-40 - You are in the right place to get help with improving your ability to attract and retain clients